

*Regular Research Paper*

# **Economic viability of hydroponic millet fodder production: Assessing cost-effectiveness in semi-arid regions**

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This study investigates the economic viability of hydroponic versus traditional millet fodder production, focusing on cost breakdowns, productivity, and profitability in semi-arid regions. The hydroponic system, while requiring a higher initial investment (₦4,200,000), incurs lower operational costs (₦500,000) and reduced labor expenses (₦1,000,000), leading to a total annual cost of ₦1,500,000. In contrast, traditional methods involve higher operational costs and lower yields. Hydroponic production achieves a significantly higher yield of 250,000 kg annually at a market price of ₦200/kg, generating a total revenue of ₦50,000,000, compared to ₦4,500,000 from traditional methods. Ultimately, hydroponics demonstrates superior profitability, with a profit margin of ₦48,500,000 versus ₦2,500,000 for traditional methods. These findings highlight hydroponics as a sustainable and economically advantageous option for fodder production, offering a viable solution for improving livestock feed availability and farmer livelihoods in challenging climatic conditions.

**Key words:** Economic viability, hydroponic, millet fodder, cost-effectiveness, semi-arid regions.

## **INTRODUCTION**

Livestock production is a cornerstone of the agricultural economy in many semi-arid regions, providing essential protein, income, and livelihood support (FAO, 2022). However, a significant challenge faced by farmers in these areas is the persistent scarcity of high-quality animal feed, particularly during prolonged dry seasons. Traditional fodder farming methods are often constrained by limited water resources, unpredictable rainfall patterns, and poor soil fertility, leading to low yields and inconsistent feed supply. These limitations result in reduced animal productivity, increased production costs, and diminished profitability for livestock farmers (Makkar, 2018; Chaudhry et al., 2023). The reliance on conventional methods exacerbates the vulnerability of livestock systems to

climate change impacts, necessitating the exploration of innovative and sustainable feed production technologies. In response to these challenges, hydroponic fodder production systems have emerged as a promising alternative. Hydroponics, a method of growing plants without soil, using mineral nutrient solutions in water, offers several distinct advantages over traditional farming. It significantly reduces water consumption, allows for year-round production irrespective of climatic conditions, and enables higher yields in a smaller footprint (Kumar & Singh, 2021; Green & White, 2022). Specifically, hydroponic millet fodder systems can provide a consistent supply of fresh, nutrient-rich feed, thereby improving livestock health, growth rates, and overall productivity

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(Katz et al., 2023).

While the technical feasibility and nutritional benefits of hydroponic fodder are well-documented (Katz, Karp, & Smith, 2023), there remains a critical need for comprehensive economic analyses, particularly concerning its application in semi-arid regions. Existing literature often focuses on the scientific aspects of hydroponics, but detailed cost-benefit comparisons with traditional fodder production methods are less prevalent. Understanding the economic viability, including initial investment, operational costs, labor requirements, and profitability, is crucial for promoting the adoption of such innovative agricultural practices among farmers. Previous studies on the economic evaluation of hydroponic systems, such as those by Bourgeois et al. (2022) and Lee et al. (2021), have highlighted their potential but often lack specific data tailored to millet fodder production in challenging environments. This study aims to fill this gap by providing a detailed economic analysis.

This study aims to assess the economic viability of hydroponic millet fodder production by comparing its costs, productivity, and profitability with traditional millet fodder farming methods in semi-arid regions. It hypothesizes that despite higher initial investment, hydroponic systems offer superior long-term economic returns due to enhanced productivity and resource efficiency. The findings will provide valuable empirical insights for farmers, policymakers, and investors seeking sustainable and economically advantageous solutions for livestock feed in water-stressed areas.

## METHODOLOGY

This economic analysis was conducted using a comparative approach, evaluating both hydroponic and traditional millet fodder production methods. The study focused on assessing the key economic parameters including initial investment, operational costs, labor expenses, productivity (yield), revenue, and profitability. The data for both systems were collected through a combination of market surveys, expert consultations, and existing literature relevant to semi-arid regions, with a specific focus on conditions typical for Borno State, Nigeria.

### System descriptions and data collection

#### *Hydroponic fodder production system*

The hydroponic system considered in this study is a controlled environment setup designed for continuous fodder production. Key components and associated costs were estimated based on commercially available systems suitable for small to medium-scale farming.

(1) Initial Investment: This includes the costs for hydroponic trays, shelving units, irrigation systems (pumps, tubing, nozzles), a dedicated growing structure (e.g., a greenhouse or shade net structure), and environmental controls (e.g., fans, humidifiers, where necessary). These costs were amortized over the estimated lifespan of the equipment.

(2) Operational Costs: This encompasses daily expenses such as electricity for pumps and lighting (if used), water, nutrient solutions,

and millet seeds.

(3) Labor Costs: This covers the wages for daily tasks including seeding, watering, harvesting, and general system maintenance.

#### *Traditional fodder production system*

The traditional method represents open-field cultivation of millet, typical of rain-fed or supplementary-irrigated farming in semi-arid environments.

(1) Initial Investment: Primarily includes land preparation equipment (e.g., ploughs, harrows) and basic irrigation infrastructure (if applicable, e.g., boreholes, watering cans).

(2) Operational Costs: This includes expenses for seeds, fertilizers, pesticides (if used), and fuel for machinery.

(3) Labor Costs: Covers manual labor for land preparation, planting, weeding, harvesting, and transportation of fodder.

#### Data analysis

The following economic metrics were calculated for both hydroponic and traditional systems:

(1) Total Annual Cost: Sum of initial investment (amortized), annual operational costs, and annual labor costs.

Total Annual Cost = (Initial Investment/System Lifespan) + Annual Operational Costs + Annual Labor Costs

(2) Productivity (Yield): Annual yield of millet fodder in kilograms (kg) for both systems. This was based on typical yields reported for each method in similar climatic conditions.

(3) Total Revenue: Calculated by multiplying the annual yield by the prevailing market price of fodder per kilogram:

Total Revenue = Annual Yield × Market Price per kg

(4) Profit Margin: Calculated by subtracting the total annual cost from the total revenue:

Profit Margin = Total Revenue – Total Annual Cost

(5) Cost-Effectiveness Ratio: This ratio compares the cost of producing a unit of fodder (₦/kg) for both systems.

Cost – Effectiveness Ratio = Total Annual Cost / Annual Yield

(6) Return on Investment (ROI): Calculated as the profit margin divided by the total annual cost, expressed as a percentage.

ROI (%) = Total Annual Cost Profit Margin × 100

(7) Payback Period: This determines the time required for the cumulative net cash flows from the hydroponic system to recover the initial investment:

Payback Period = Annual Net Cash Flow Initial Investment

#### Ethical considerations

This study relies on secondary data, market surveys, and expert consultations. As such, no direct human or animal subjects were involved, and ethical approval for direct interaction was not required. All data sources were properly acknowledged.

## RESULTS AND DISCUSSION

The findings from this comparative economic analysis

**Table 1.** Cost comparison of hydroponic vs. traditional millet fodder production.

Cost category	Hydroponic system (₦)	Traditional method (₦)
Initial Investment	4,200,000	1,000,000
Operational Costs	500,000	2,000,000
Labor Costs	1,000,000	1,500,000
Total Annual Cost	1,500,000	3,500,000

Initial investment for hydroponic system is amortized over its lifespan, while for traditional method, it represents initial setup cost or annual land preparation related costs. Operational and labor costs are annual figures.

**Table 2.** Productivity and revenue comparison.

Metric	Hydroponic system	Traditional method
Annual Yield (kg)	250,000	25,000
Market Price (₦/kg)	200	180
Total Revenue (₦)	50,000,000	4,500,000

highlight significant differences in the cost structure, productivity, and profitability between hydroponic and traditional millet fodder production systems.

### Cost comparison

Table 1 clearly illustrates the disparity in cost structures. The hydroponic system demands a substantially higher initial investment of ₦4,200,000, primarily for specialized equipment and infrastructure. In contrast, the traditional method requires a lower initial outlay of ₦1,000,000, mainly for basic tools and land preparation. However, the operational costs for hydroponics are significantly lower at ₦500,000, compared to ₦2,000,000 for traditional farming, reflecting the efficiency in water and nutrient use, and reduced need for fertilizers and pesticides. Similarly, labor costs are lower for hydroponics (₦1,000,000) due to automation and controlled environment, versus ₦1,500,000 for traditional methods which are more labor-intensive. Consequently, the total annual cost for hydroponic production (₦1,500,000) is considerably less than that for traditional methods (₦3,500,000). This indicates that while the upfront cost for hydroponics is high, its lower recurring operational and labor costs lead to a more cost-efficient system in the long run. These findings align with general trends observed in studies on automated and controlled environment agriculture, where higher initial investments are offset by reduced running costs (Green & White, 2022).

### Productivity and revenue

Table 2 demonstrates a stark difference in productivity and

revenue generation. The hydroponic system yields an impressive 250,000 kg of fodder annually, ten times higher than the 25,000 kg from traditional methods. This significant difference is attributed to the controlled growing conditions, optimized nutrient delivery, and year-round production capabilities of hydroponics (Jones & Brown, 2021). Despite a slightly higher market price for hydroponic fodder (₦200/kg vs. ₦180/kg), the vastly superior yield translates into a total annual revenue of ₦50,000,000 for hydroponics, far surpassing the ₦4,500,000 generated by traditional methods. This exponential increase in revenue highlights the potential of hydroponic systems to substantially boost farmers' income and address fodder scarcity in semi-arid regions. The high yield efficiency of hydroponics is a key factor in its economic attractiveness, especially in areas where land and water resources are limited (Katz et al., 2023).

### Profitability and economic viability

Table 3 consolidates the profitability and economic viability metrics. The hydroponic system boasts an outstanding profit margin of ₦48,500,000, dwarfing the ₦1,000,000 profit from traditional methods. This considerable difference is further emphasized by the cost-effectiveness ratio, where hydroponics produces fodder at just ₦6 per kg, compared to ₦140 per kg for traditional farming. The Return on Investment (ROI) for hydroponics is an astounding 3233%, indicating an extremely efficient use of capital. In contrast, the traditional method yields a modest ROI of 28.57%. Furthermore, the hydroponic system has an exceptionally short payback period of approximately 0.086 years (about 1 month), meaning the initial investment is recovered very quickly. This rapid return on

**Table 3.** Profitability and economic viability metrics.

Metric	Hydroponic system	Traditional method
Total Annual Cost (₦)	1,500,000	3,500,000
Total Revenue (₦)	50,000,000	4,500,000
Profit Margin (₦)	48,500,000	1,000,000
Cost-Effectiveness (₦/kg)	6	140
ROI (%)	3233%	28.57%
Payback Period (Years)	0.086 (approx. 1 month)	N/A

investment makes hydroponic millet fodder production a highly attractive venture, particularly for farmers looking for quick financial returns and sustainable solutions to feed shortages. These results strongly support the argument for the economic superiority of hydroponic systems in fodder production, echoing insights from studies on economic evaluation of hydroponic farming (Bourgeois et al., 2022; Lee et al., 2021; Smith, 2020). The high profitability and rapid payback period demonstrate the potential for hydroponics to transform livestock farming in semi-arid regions.

### Limitations

While this study provides a comprehensive economic analysis, it acknowledges certain limitations. The cost estimations are based on current market prices and generalized system setups, which may vary by specific location, supplier, and scale of operation. The study did not explicitly account for unforeseen operational challenges, such as equipment malfunctions, pest outbreaks (though less likely in hydroponics), or extreme weather events impacting traditional farming. Furthermore, the analysis assumes consistent fodder demand and market prices, which can fluctuate. The initial investment for hydroponics may pose a significant barrier for smallholder farmers without access to credit or subsidies. Future research could benefit from a more granular analysis of regional cost variations, a long-term risk assessment, and exploring different financing models to facilitate the adoption of hydroponic systems.

### Conclusion

This study conclusively demonstrates the superior economic viability of hydroponic millet fodder production compared to traditional methods in semi-arid regions. Despite a higher initial investment, the hydroponic system exhibits significantly lower operational and labor costs, exceptionally higher yields, and substantially greater revenue and profit margins. With an impressive ROI of 3233% and a rapid payback period of approximately one month, hydroponics offers a highly attractive and

sustainable solution for livestock feed. These findings underscore the transformative potential of hydroponic technology in enhancing food security, improving farmer livelihoods, and building resilience in agricultural systems facing water scarcity and climatic variability. This research provides crucial empirical insights for farmers, policymakers, and investors, advocating for the widespread adoption and strategic investment in hydroponic fodder production to ensure a consistent supply of high-quality animal feed in challenging environments.

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